

**September 25, 2013** 

### **Dear Customer:**

Thank you very much for the business we have done together. I want you to know how much I value our business relationship and appreciate the confidence you have shown in Technigraphics over the years.

To enable us to continue to provide and enhance our offering of high quality identification products and services, I am very excited to tell you that Technigraphics has merged with Horizons Incorporated, a vertically integrated manufacturer of high value, high quality identification products. Horizons' custom products operating divisions (listed below) are leading manufacturers of human-machine interfaces, membrane switch panels, graphic overlays, engineered graphic products, nameplates, panels, and AutoID products and services.

### **Horizons Division**

Pannam Imaging
Metalphoto of Cincinnati
Camcode
Camcode Global

### Website

www.pannam.com www.mpofcinci.com www.camcode.com www.camcodeglobal.com

# Why the merger?

- While Technigraphics has been very effective meeting your needs for the products we have supplied, the merger gives us expanded opportunities to offer leading-edge manufacturing technologies and applications engineering not possible on our own.
- Joining Technigraphics and Horizons' application engineering staffs will significantly improve our ability to provide you with unique, creative, and robust solutions to your user-interface, membrane switch, graphics, nameplate, and panel projects.
- Existing Horizons' manufacturing facilities and capabilities, plus those brought in by Technigraphics, provide a manufacturing platform considerably more agile, comprehensive, and varied than either entity could offer on its own.

## What impact will the merger have on you?

- We are working very hard to ensure that you do not experience unanticipated difficulties with the customer service, product manufacturing or engineering service you have grown accustomed to working with us in the past.
- And, perhaps most important going forward, we believe that the merged entity will be able to offer an expanded array of products and capabilities previously not available.

### What we need from you now.

Please continue to submit your PO's and RFQ's to our contact emails and phone numbers as you have always done. We look forward to speaking with you in more detail about the new opportunities this merger will provide as well as to discuss any concerns you might have as a result of the merger.

Mostly, we hope you will allow us to continue to be a trusted partner for many years to come.

Sincerely.

Trey Hooper Trey Hooper President

Technigraphics of Maryland